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|-----------|---------------------|
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| 20 | TROLLEY WASH |
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1 Model RG-250

2 Stand mount with Container
Trolley

3 Machine Table

4 Container Trolley

5 Blade Options
Alternatives



MAGAZINE DESIGN





The magazine is open to two pages. The left page shows a portrait of a man in a suit and a green and yellow graphic design. The right page contains an article titled 'From the desk of the CEO' and a table of contents.

From the desk of the CEO

In this Issue

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Since its launch in 2006, Gujaratilexicon has grown into the default portal of Gujarati language users with more than 4+ crores visitors. And the growth continues!

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NOTE:
H.E. Mr. Bhagwan Patel, Mahatma of Gujarat gifted the original "Bhagwandalan" to the world after 3 years of scientific and detailed work - a cultural reflection of Gujarati language.

Gujaratilexicon Team digitized Bhagwandalan and launched its digital avatar. In a record time of 11 months, Sudhi Dhirubaben Patel dedicated the project to the world in April 2009.

Gujarati Lexicon

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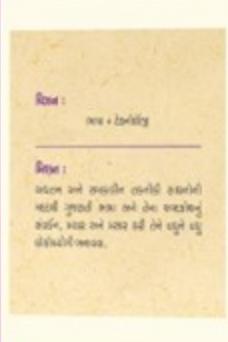
GL Corporate Solutions:
Digitization | Localization | Special Projects

Gujarati Culture and Heritage Foundation:
Gujarati Culture and Heritage Foundation aims to
preserve, nurture, promote the language, lexical
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gchf.org.in/

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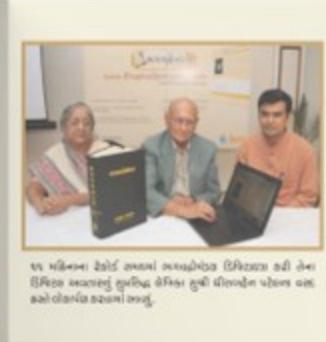
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RESEARCH REPORT







PAGE NUMBER

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INDEX

- 1. Introduction
- 2. Market Overview
- 3. Demographic Analysis
- 4. Competitor Analysis
- 5. Strategic Plan
- 6. Conclusion

Udaipur - A Brief Introduction
Udaipur is a city in the Indian state of Rajasthan. It is the capital of the former Mewar principality. Located on Lake Pichola, it is known for its numerous palaces and temples. The city is a major tourist destination, with its pink sandstone fort and the surrounding hills providing a scenic backdrop. The economy of Udaipur is primarily based on tourism, with a significant number of tourists visiting the city each year. The city is also known for its handicrafts, particularly its pottery and embroidery. The local cuisine is a blend of Rajasthani and Mughlai influences, featuring dishes like chicken tikka and mutton kebab. The city is also known for its traditional music and dance forms, such as Ghoomar and Bhopani. The overall atmosphere of Udaipur is one of tranquility and beauty, making it a popular destination for both domestic and international tourists.





potential competition for new diagnostic centre.

Arth Diagnostic is the first choice of the respondents where 64.29% respondents rated it. It is followed by Medicentre with a score of 43.26% and Dr. Lal PathLab with 33.03%. Significantly, which is a national diagnostic chain is not a strong competitor at Udaipur and only 10.73% respondents liked it. The respondents rated their likes and dislikes on the basis of cost, service, waiting time and reporting.

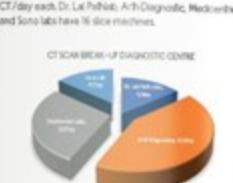
To further probe the reason for using the three main centres of Udaipur, the team of WizBIZ went to the diagnostic centres and collected the data from there. As it was a personal visit by the team, other factors like basic etiquette, ambience, uniform, footfall and crowd management were also observed.

Here we would like to share some graphical data to show the volume of business for MRI, CT, X-Ray & Sonography to break and measure competition technology wise.

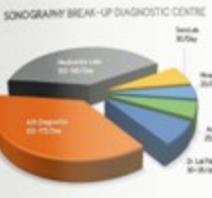
The volume of MRI is good in Udaipur. Though very few diagnostic centres have it but the three main centres Arth Diagnostic, Star Imaging and Medicentre contribute the maximum. All the three centres have 15 latest MRI machines. Star Imaging does the maximum number of MRI with 30-35 MRI per day followed by Medicentre with 20-25 MRI per day and Arth with 20 MRI per day.



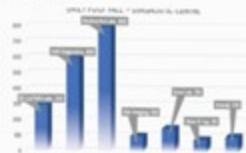
The volume of CT scan is also very high, and the city has good number of CT scan machines. During the pandemic the number of CT scans done was very high and many new machines were also installed by the standalone centres. Arth diagnostic does the maximum number of CT scan with 15 CT/day followed by Medicentre with 10 CT/day and both Dr. Lal PathLab and Sono Lab does 5



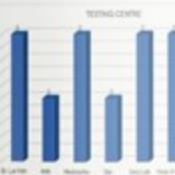
Sonography is done extensively in Udaipur and most of the big diagnostic centres have more than one machine. They have combination of both E Series & Voluson with 675 E Series machines and 1035 Voluson machines. Dr. Lal PathLab and Sono Lab have 2 machines each, whereas Arth Diagnostic & Medicentre have 3 machines each. Others have one machine each. Medicentre and Arth Diagnostic go neck to neck with Arth Diagnostic doing 150-175 procedures per day and Medicentre doing 150-180 procedures per day followed by Dr. Lal PathLab and Sono Lab where Dr. Lal PathLab does 30-35 procedures and Sono Lab does 150 procedures per day and Hiren Diagnostic does 25 procedures per day and Hiren Diagnostic does 30 procedures per day.



The number of satellite centres have a direct impact on the footfall at these diagnostic centres as the graph illustrates vividly.



as satellite centres of the diagnostic centre helps in increasing the span of reach among the target segment for the diagnostic centre. From the patient's and their relative's point of view, if becomes their convenience as they have a centre in their locality or nearby. Most of the diagnostic centres have 2 testing centres except Arth Diagnostic & Star Imaging which has just 1 testing centre in Udaipur. But when it comes to sample collection centre, Medicentre tops the list with 248 sample collection centres followed by Dr. Lal PathLab with 148 sample collection centres and Aravali has 21 and Arth Diagnostic has 2 sample collection centres.



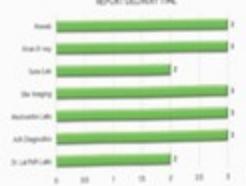
Medicentre tops the list with the highest footfall of around 300 people per day followed by Arth Diagnostic with 200 and Dr. Lal PathLab with 300 people per day. The footfall at Star Imaging, Sono Lab, Hiren X-ray and Aravali are between 80 to 150 per day.

High footfall should also get some place to sit in the diagnostic centre. The reason many respondents rated Arth Diagnostic very high is because there they have good capacity for people to sit. The chart above illustrates the sitting capacity at different diagnostic centres of Udaipur.

The footfall at the diagnostic centre directly influences the volume of business and in turn the ROI.



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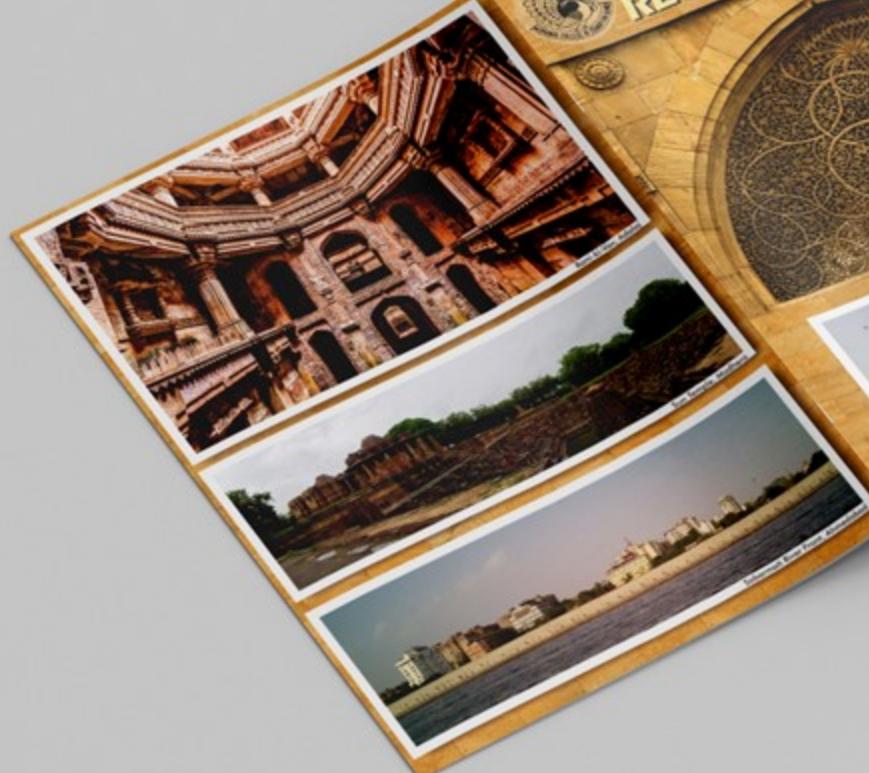




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